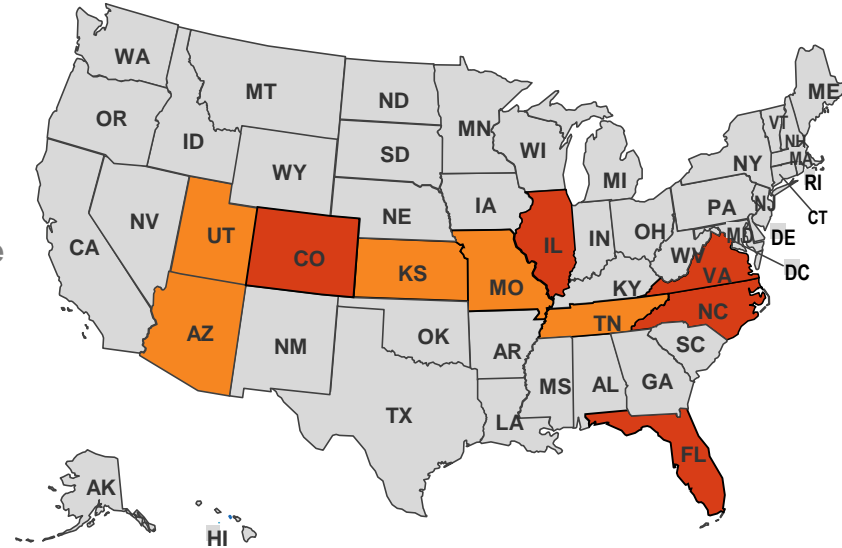


# 2021 EXPANSION

## NEW FOOTPRINT AND MARKET SOLUTIONS

- ★ **CO** – Expansion: El Paso, Teller, Larimer, Weld
- ★ **FL** – Expansion: No. FL: Leon  
Central FL: Lake, Seminole, Orange, Osceola,  
So. FL: Broward, Indian River, Martin, St. Lucie
- ★ **IL** – 2<sup>nd</sup> Network option: Cook, Kane, DuPage, Lake and McHenry
- ★ **NC** – Expansion: Raleigh/Durham: Alamance, Person, Lee,  
Granville, Vance, Warren, Franklin;  
New 2<sup>nd</sup> Rural Broad Network – in 56 *NEW* counties
- ★ **VA** – Expansion: Spotsylvania



Expansion market or new solution in 2021

Current footprint  
On & Off Exchange in 2020



# 2021 MEDICAL MARKETS BY STATE

State	Core Markets	Service areas with medical product and network offering
Arizona	Phoenix	Maricopa County – HMO with Connect Network
Colorado	Denver Metro and Boulder	Adams, Arapahoe, Boulder, Broomfield, Denver, Douglas, <b>El Paso</b> , Jefferson, <b>Larimer</b> , <b>Teller</b> and <b>Weld</b> counties – EPO with Connect Network
Florida	Collier	Collier County– EPO with Connect Network
	Treasure Coast	Indian River, Martin and St. Lucie counties – EPO with Connect Network
	Central FL	Lake, Seminole, Orange and Osceola counties – EPO with Connect Network
	Leon	Leon County – EPO with Connect Network
	South FL	Palm Beach and Broward County– EPO with Connect Network
Illinois	Chicago	Cook, DuPage, Grundy, Kane, Kankakee, Kendall, and Will counties – HMO with Connect Network Cook, Kane, Dupage, Lake and McHenry – NEW HMO - Cigna Plus network
Kansas	Kansas City	Leavenworth, Wyandotte, Johnson, and Miami counties – EPO with Connect Network
	Wichita	Harvey, Sedgewick, Butler, and Sumner counties – EPO with Connect Network
Missouri	Kansas City	Cass, Clay, Jackson, Platte, and Ray counties – EPO with Connect Network
	St. Louis	Lincoln, Warren, St. Charles, St. Louis City, St. Louis County, Franklin, Jefferson, Washington, St. Francois, Ste. Genevieve, and Boone counties – EPO with Connect Network



# 2021 MEDICAL MARKETS BY STATE

State	Core Markets	Service areas with medical product and network offering
North Carolina	Raleigh/Durham	Person, Alamance, Orange, Durham, Lee, Granville, Vance, Warren, Franklin, Wake and Johnston counties – HMO with Connect Network
	Rural expansion	Montgomery, Moore, Richmond, Scotland, Hoke, Robeson, Cumberland, Harnett, Bladen, Sampson, Duplin, Onslow, Wayne, Greene, Wilson, Pitt, Edgecombe, Nash, Halifax, Northampton, Hertford, Gates, Chowan, Perquimans, Pasquotank, Camden, Currituck, Bertie, Martin, Carteret, Jones, Pamlico, Craven, Lenoir, Beaufort, Hyde, Dare, Tyrrell, Washington, Cherokee, Graham, Clay, Macon, Swain, Jackson, Transylvania, Haywood, Madison, Buncombe, Henderson, Polk, Rutherford, McDowell, Yancey, Mitchell, Avery counties – HMO with Connect Network
Tennessee	Memphis	Fayette, Haywood, Lauderdale, Shelby, and Tipton counties – EPO with Connect Network
	Knoxville	Anderson, Blount, Campbell, Claiborne, Cocke, Grainger, Hamblen, Jefferson, Knox, Loudon, Monroe, Morgan, Roane, Scott, Sevier and Union counties – EPO with Connect Network
	Nashville	Cheatham, Davidson, Montgomery, Robertson, Rutherford, Sumner, Trousdale, Williamson, and Wilson counties – EPO with Connect Network
	Tri-Cities	Carter, Greene, Hancock, Hawkins, Johnson, Sullivan, Unicoi, and Washington counties – EPO with Connect Network
	Chattanooga	Bledsoe, Bradley, Franklin, Grundy, Hamilton, Marion, McMinn, Polk, Rhea, and Sequatchie counties – EPO with Connect Network
Jackson	Benton, Carroll, Chester, Crockett, Decatur, Dyer, Gibson, Hardeman, Hardin, Henderson, Henry, Lake, Madison, McNairy, Obion, Weakley counties – EPO with Connect Network	
Utah	Salt Lake City	Davis, Salt Lake, Utah/Provo, and Weber Counties – EPO with Connect Network
Virginia	NoVA	Alexandria City, Arlington, Clarke, Fairfax City, Fairfax, Falls Church City, Loudoun, Manassas City, Manassas Park City, Prince William, Stafford, Frederick, Spotsylvania, Winchester, and Warren counties – EPO with Connect Network
	Richmond	Amelia, Charles City, Chesterfield, Dinwiddie, Hanover, Henrico, Prince George, Sussex, Colonial Heights City, Hopewell City, Petersburg City and Richmond City counties – EPO with Connect Network